

# BRENT A. KNIGHT, CSP

bknight@intuitivesafety.com

(206) 755-1059

## Summary

Dedicated, board certified safety professional with over twenty years of increasing responsibilities in the field of environmental, health and safety management. Widely recognized by the following qualities or attributes:

- \*Effective problem-solver
- \*Strong goal orientation
- \*Proven leader
- \*Strong coach and motivator
- \*Strategic and tactical
- \*People oriented
- \*Passionate, enthusiastic and honest
- \*Dedicated to integrity
- \*focused and driven to achieve world class results.

Extensive experience building divisions and companies from the concept stage, developing strong systems and recruiting and developing highly effective teams. Guiding values are relationships built on trust and integrity. Key attributes and drivers are passion in leadership, enthusiasm and bringing energy to group efforts.

## Work Experience

November 2007 – Present

Intuitive Safety Solutions, Inc.

President

### Responsibilities:

Created and built an international health and safety services company specializing in short-term safety, health and environmental staff augmentation, recruiting and placement and health and safety consulting to the energy and oil and gas industries.

### Accomplishments:

- Became a recognized provider in the health and safety services industries nationally within three years of the start of business
- Created revenues from \$0 to nearly \$7,000,000 within the first four years of business
- Developed cutting edge business management systems that quickly distanced us from competition
- Recruited the best talent and secured long-term loyalty of key personnel
- Have maintained a 100% retention rate of clients over the first five years in business
- As a third party service provider, I built the Safety Management Services division of Mallory Safety and Supply LLC which is currently the most profitable division of the company. We continue to manage this division for Mallory following my resignation as a full-time employee.

December 1996 – November 2012

Mallory Safety and Supply LLC  
(formerly Safety and Supply Co.)

Director, Safety Management  
Services 2008-2012

Director of Onsite Services 2005-  
2008

Manager of Business  
Development 2002-2006

Regional Manager 2000-2002

Account Manager 1996-2000

### Responsibilities:

Provided professional training, consultation and intervention with clients. Aided in the development and management of accident prevention programs, analyzed loss trends and their causes implementing preventive measures for the elimination of work related injuries and containment of losses. Served as the market manager to the construction industry working with over 200 contractors in the Pacific Northwest Region.

### Accomplishments:

- Developed most profitable sales territory in the 60-year history of Safety and Supply.
- Established a reputation in the construction industry as a problem solver and the go to guy.
- Aided in the teaching of OSHA-10 hour training programs.
- Aided in safety training courses for the University of Washington Construction Management Program.
- Conducted job-site safety education programs.



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- Provided assistance in environmental monitoring and hygiene studies.
- Developed respiratory protection and hand protection programs that were adopted by many contractors.
- Provided extensive confined space entry procedures and fall protection training.
- Served as the President of the Seattle Vicinity Construction Safety Council for 2003-2004 term.
- Served as the Leader and facilitator for the Puget Sound Area Safety Summit from March 2003-July 2006.
- Formed MBA Rescon Safety Council in 2005 to start a safety movement in the residential construction industry.
- Sit on the board for the American Society of Safety Engineers Puget Sound Chapter from 2006 to present.

**December 2000 – January 2008**

**GEW, LLC**

**Managing Partner**

### **Responsibilities:**

Serve as a partner in this Pacific Northwest based safety consulting and services company coordinating training, consultation and HSE staffing services. Started division of the company to provide safety consultation and placement services to the construction market. Work with clients to manage the safety programs for construction projects providing employees on a contract basis to our clients.

### **Accomplishments:**

- Help to grow GEW, LLC from startup to more than \$1,000,000 in staffing revenues in less than six years.
- Created staffing services division to provide contract employees to clients on construction projects.
- Achieved zero injuries/incidents on a number of construction projects with our clients.
- Developed relationships with some of the largest construction firms in the world.
- Achieved zero incidents resulting in claims to GEW, LLC or our clients.

**January 1996 – August 1996**

**Snohomish County**

**Safety and Health Technician**

### **Responsibilities:**

Worked on contract in the safety office for the county. Provided professional training, consultation and intervention with County departments. Aided in the management of accident prevention programs, analyzed loss trends and their causes and implement preventive measures for the elimination of accidents resulting in injury or damage to equipment of property. Developed hazard communication program and assisted departments in documenting chemical inventories.

### **Accomplishments:**

- Updated County-wide hazard communication program, including chemical inventories.
- Processed and managed workers compensation claims, working with a third party administrator.
- Conducted site safety and health audits.
- Provided Countywide supervisor safety-training seminars.
- Promoted and guided safety committees.
- Managed new hire safety orientation program.
- Reorganized safety record keeping system.

**June 1992 – September 1993**

**General Construction Company**

**Safety Engineer/Laborer Prior**

### **Responsibilities:**

Managed accident prevention programs for the Lacey V. Murrow (I-90) Bridge Replacement and Boeing 777 Expansion Projects. Responsible for all new-hire safety orientation and specific safety training issues, safety award program, and the management of accidents and injury claims, analyzing root causes and implementing preventive measures.

### **Accomplishments:**

- Managed safety and health program on major construction projects.
- Implemented and managed major confined space entry program.
- Provided all new-hire safety and health orientation and training.
- Completed study analyzing root causes of injuries, providing measures to eliminate problems on future projects.



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June 1991 – September 1995

International Laborers Union of  
North America (Federal  
Construction, Mid-Mountain  
Contractors, General Construction  
Company and Max J. Kuney  
Company) Union Laborer

### Responsibilities:

Served as a Union laborer, learning all aspects of the construction trades, working heavy civil, marine, highway, industrial, commercial and pipeline construction.

### Lessons Learned:

- Learned the construction trades from the bottom up!
- Served on various safety committees.
- Was generally called back by contractors to work future projects because of strong work ethic and flexibility.

## Certifications & Professional Development

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Board Certified Safety Professional – CSP #21823

Executive Board Member/Chapter Delegate, ASSE Puget Sound Chapter (2011-Present)

Facilitator, Puget Sound Area Safety Summit Group (PSASS) (2001-2006)

2005 Seattle Vicinity Construction Safety Council Safety Person of the Year Recipient

American Wind Energy Association EHS Steering Committee Member (2014-Present)

Member, ASSE (1992-Present)

Board Member, Puget Sound Area Safety Summit Group (PSASS) (1993-Present)

Member, Seattle and Vicinity Construction Safety Council (SVCSC) (1997-2008)

American Wind Energy Association EHS Committee Member (2006-Present)

Fall Protection Competent Person (40 hr)

Fall Protection and Rescue Instructor, (Capital Safety/DBI Sala, Gravitec and Syntech Safety)

Industrial Hygiene Technician

Respiratory Protection Master Instructor

Confined Space Entry and Rescue Instructor

Workers Compensation Case Manager

## ◆ Honors & Awards

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Current Chapter Delegate for the ASSE Puget Sound Chapter (2011-Present)

Facilitator/Director of PSASS (2001-2007)

President of SVCSC for 2003-2004 Term

Awarded 2005 SVCSC Construction Safety Person of the Year

Helped develop the Residential Construction Safety Group (ResCon) in 2005

Served as the ResCon Chair in 2006 (Have received national acclaim from the NAHB for this group)

Speaker at the Washington GISHC – Fall Protection Rescue Techniques (2004)

Speaker at the Washington GISHC – Fall Protection Inspection Requirements (2009)

Speaker at the Washington GISHC – Fall Protection Challenges in Oil and Gas (2010)

American Wind Energy Association EHS Steering Committee Member (2014-Present)

## ◆ Education

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Bachelor of Science, Loss Control Management, Central Washington University, 1995

Associate of Arts, Business Administration, Shoreline Community College, 1992

## ◆ References

Available upon request

